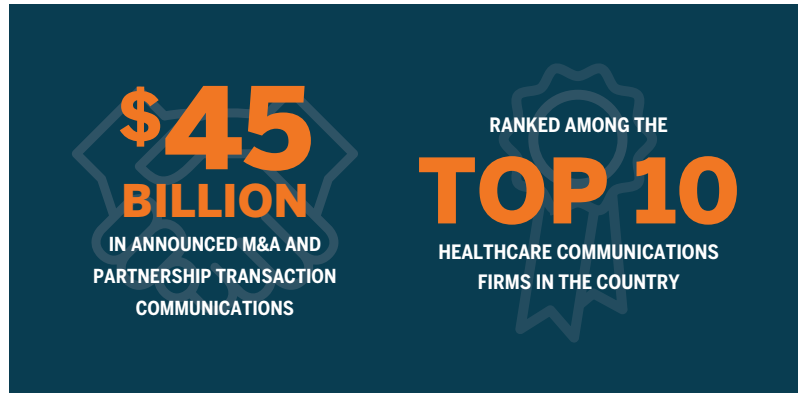


# M&A / Strategic Partnerships

Leveraging smart strategic partnerships is critical to establishing a thriving future for any leading healthcare provider. In these moments, the political power and trust of your own people and your community will either work for or against you.

## We can help.

Having led communications and political strategy for more than \$45 billion in announced healthcare M&A and partnership transactions, you can count on our expertise to steer through the most complicated collaborations and to ensure a successful outcome.



We specialize in building effective partnership campaigns that align your stakeholders. Our work spans transactions among:



*Not-for-profit health systems*



*Investor-owned health systems*



*Academic medical centers*



*Large physician groups*



*Behavioral health companies*



*Post-acute companies*



*Ambulatory healthcare companies*



*Other provider organizations*

Our unique combination of deep provider knowledge and sharp political thinking leads to transactions that:

**ADVANCE**

your mission

**PROTECT**

your reputation

**PREPARE**

for integration

**CLOSE**

deals on time

*Trusted strategic communications consulting  
devoted to healthcare providers.*

**JARRARD**

PHILLIPS  
CATE &  
HANCOCK

## Recent Successful Deals

2018



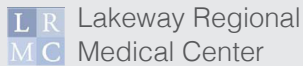
2017



2017



2017



2017



2016



2016



2016



2016



## About Us

Jarrard Phillips Cate & Hancock, Inc. is a strategic communications consulting firm devoted to helping healthcare providers navigate change, challenge and opportunity. Ranked a top-10 firm nationally, Jarrard Inc. has guided leaders at more than 400 healthcare organizations across the country through high-stakes moments, including leading communications for more than \$45 billion in announced hospital M&A. Our team of former journalists, political operatives and healthcare executives is built to serve the unique needs and challenges of national health systems and academic medical centers; regional and community health systems; and health services companies.

Interested in learning more?

Contact Us:

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